# **KONSTANTIN KAUFMANN**

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#### **Skills**

Leadership & Coaching
Product Management
Software Dev. Management
Business Analysis & Strategy
Agile Methodologies
Data Analytics

Apr 2023 - Nov 2024

May 2022 - Feb

2019 - Jan

Jun

Apr 2017 - Apr

# Languages

German - Native Language
English - Native Speaker Level
French - Intermediate (B2)
Spanish - Intermediate (B1)

#### Soft Skills

Intercultural Communication
Out of the Box Thinking
Leadership
Team Building
Conflict Resolution

### Education

B.Sc. Economics and Business Economics Maastricht University, The Netherlands & Université Paris 1 Pantheon-Sorbonne, Paris, France, Sept. 2013 - Jan. 2017

# **Notable Experience**

President of Study
Association
SCOPE | Economics,
Maastricht, The Netherlands
May 2014 - June 2015

Volunteer at NGO Jatan Sansthan, Udaipur, India Sept. 2012 - Aug. 2013

# **Professional Summary**

Franklin Institute Of Applied Sciences - Professional Education **Head of Academy** 

- Spearheaded curriculum development for a 12-month Product Management program.
- Recruited, trained, and led a team of 14 caches rated Ø>8.5 by students, enhancing student outcomes and course ratings.
- Streamlined operations to support over 150 students across 10+ course, setting up and continuously refining scalable processes.

Hier Foods GmbH - Decentralized Local Supply Chain Startup **Lead Product Manager** 

- Led customer discovery and implemented technical integrations with major enterprises via EDI.
- Managed the product roadmap, team structure, and directly oversaw the recruitment and coaching of engineers and product managers.

Urban Sports Club GmbH - Major Sports Subscription in Europe **Lead Product Manager** 

- Directed a team of 2 product managers and 12 software engineers, reducing payment-related fraud by over 90%.
- Successfully led the migration of platform infrastructure from AWS to GCP, initiating the use of microservices.
- Implemented OKRs and supported due diligence processes for a significant investor round.

Mendel Foods - Sustainable Local Food Wholesale Startup Co-Founder

- Conducted field work in regenerative agriculture and in-depth product discovery to develop a viable business model.
- Achieved global Top 25 ranking in the Pioneer Tournament, securing investor interest and signing multiple B2B customer LOIs.

N26 GmbH - Pioneering Mobile-First Bank in Europe

#### **Product Owner**

- Led the strategic development and management of payment teams, focusing on card lifecycle and transaction processing.
- Launched the high-profile payment options Apple Pay and Google Pay across multiple European markets.
- Facilitated N26's international expansion into the UK and US, optimizing the platform for multi-regional operations.









